BATTLECARD





Why ScienceLogic Wins Over SolarWinds



Enterprise Scale Designed for Growth

Scales to 100K devices with flexible deployment across hybrid, SaaS, or on premises environments. Customers consolidate observability across data centers and clouds without the burden of extra polling engines or OS licenses.



Comprehensive Automation Driven by Agentic AI

Unsupervised AI provides proactive insights for observability and rapid root cause analysis. IT operations are automated and accelerated through a low code workflow environment that eliminates manual scripting.



Unified Platform, No Silos

Provides a single unified view across networks, servers, applications, and cloud environments. Embedded AI insights and automation replace fragmented tools and redundant data pipelines, delivering one authoritative source of truth.



56% noise reduction through tools consolidation



\$4M productivity boost from IT automations



34% revenue increase & 75% reduction in incidents per client

BUSINESS CRITERIA	ScienceLogic	SolarWinds
Total Cost of Ownership (TCO)	Tools consolidation, Noise Reduction, FTE reduction	Disparate tools, PE acquisition likely to raise prices
Unified Platform	Single code base, no redundant platforms	Observability, weak AIOps and Automation
Security Mitigation	DoDIN APL, <u>FedRamp</u> , SOC2, CSA, ISO 27001, <u>Trust Center</u>	Lacks FedRamp (Observability/SaaS solution), Cybersecurity incident 2020
Product Vision & Strategic Roadmap	Leader (#1 Strategy) in Forrester Wave; Visionary in Gartner MQ	Not included in Latest Forrester Wave 2025; Niche in Gartner MQ
Partner Ecosystem	Extensive partner network: MSP, GSIs	Large reseller network, limited MSP, GSIs
Digital Transformation	Service-centric Modern Observability and Automation driven by Agentic AI	Partial/fragmented observability, limited automation, no Agentic AI

TECHNICAL CRITERIA	ScienceLogic	SolarWinds
ITSM and CMDB Discovery	Bi-directional discovery, incident	enrichment Limited integration (no OOTB) download plug-in requirement
Event Management and Filtering	Rich topology, smart noise redu	tion Multiple discovery and topology tools
AI Assisted Root-Cause- Analysis (RCA) & Proactive AI (Advisor)	Unsupervised AI, Proactive Advi	Assisted AI (Service Desk), recently RCA acquisition (separate tool), no Advisor
Automation & Remediation	100's of OOTB automations + exworkflows w/Low-code Designer	tensible Limited (alert based), manual/not out-of- the-box
Integration	Out-of-the-box library / create y	our own Limited to few integrations, API & code. Not designed for extensibility
Business Service Modeling	AI/ML assisted, dynamically map reduces noise, visually engaging	pings, Manually configured, convoluted, no sunburst
Product Resiliency and Scalability	One engine scale to 100K's devi	Multiple engines needed, additional OS/DB license
Multi-Tenancy	OOTB, widely used by MSPs	Not natively supported, not avail to MSPs
Flexible Deployment	Hybrid, SaaS, On-prem	Depends on the product, APM, OTel, Anomalies not available on prem

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