![ScienceLogic logo]

![enablis — your communications partner logo]

Enablis Realizes 35%+ Growth Year-on-Year

Provider of Managed Communication Services Expands Offerings with ScienceLogic

Enablis is an Australian-based provider of managed communication services. They are committed to easing the burden of owning and operating technology for companies with highly-distributed sites and lean IT. Their comUnity® platform is a ground-breaking solution designed to unify their clients' data, voice, video, messaging, Wi-Fi, and presence into one future-proofed, worry-free, cloud-based system.

Challenges	ScienceLogic Solution	Results
• Existing performance monitoring tool hindered business growth potential • Lacked ability to dramatically improve current service levels • Difficulty supporting hybrid IT environments and new technologies	• Multi-tenant management designed for Managed Service Providers • Solution that scales well beyond need for two million end point monitoring • Ability to offer new management services for hybrid cloud, especially AWS	• Increased revenues by more than 35% • Avoided the need for investment in ticketing and run book automation solutions • Out-of-the-box capabilities of ScienceLogic led to immediate ROI

> *In only ten days of work, we were able to get the ScienceLogic solution up and monitoring, with only about 10% more work left to tweak it to specific customer requirements. Our evaluation of the market told us that only ScienceLogic could have delivered this result.*

> *ScienceLogic's future vision was light years ahead of any other vendor's, and that told us we were truly partnering with a next generation management solution that would give us the platform to deliver the best service to our customers.*

John Evans, CEO, Enablis

ScienceLogic provides actionable insights to resolve and predict problems faster in a digital, ephemeral world. The platform sees everything across cloud and distributed architectures, contextualizes data through relationship mapping, and acts on this insight through integrations and automations.

Business Challenges

While experiencing an impressive growth rate, Enablis worried about reaching their limits with their ability to scale. The current infrastructure management capabilities couldn't keep up with customer demands.

In their relentless pursuit of improvement, Enablis realized their current tool was adequate, but could be a hindrance to improving service levels and business growth.

At the same time, Enablis sought to expand their services catalog and competitive differentiation. "We needed a management solution that would support our current level of offerings around networks with things such as jitter, latency, and MOS for voice services," said Jon Evans, CEO of Enablis. "Just as important was the ability to support new technologies with servers, storage, and hybrid IT environments using public cloud offerings like AWS and Azure."

Enablis realized they needed a management solution designed with service providers in mind. It had to be multi-tenant, scalable, and support management of the latest cloud technologies like AWS. And they wanted this all out-of-the-box.

Why ScienceLogic?

Enablis evaluated mega vendors and small vendors alike. In the end, it was clear that ScienceLogic was the solution capable of delivering the most value in the shortest amount of time. Enablis knew that ScienceLogic would be able to support their goal of two million endpoint monitoring and beyond.

All-in-One Management Solution

The ScienceLogic solution delivers revenue opportunities far beyond scale. Enablis can expand their services in areas such as server, virtualization, storage, and hybrid cloud management. By driving increased value to their customers, Enablis can also drive greater revenue.

Runbook Automation Efficiency

The built-in ticketing and runbook automation eliminated the need for extra costs associated with acquiring, implementing, and integrating a separate ticketing or automation solution.

Customer Transparency Improvement

ScienceLogic's flexible dashboards gave Enablis the ability to deliver the type of look and feel their customers expected. It enhanced the customers' experience with more detailed visuals of infrastructure performance.